BUSINESS PARTNERSHIP QUOTES

“Business is all about relationships... how well you build them determines how well they build your business”.

Brad Sugars

• “Partnership is not a legal contract between two equal individuals. It’s an emotional alliance between two people who are committed to each other’s success”.

Warren Buffet

• “Success is best when it's shared.”

Howard Schultz
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- Got News?
PACA invoices were emailed/mailed out the week of June 19th – 23rd. If you did not receive your annual invoice, or if you have questions, email the PACA Team at pacaservices@jccal.org.
**THE PROCUREMENT CORNER**

**Joint Bidding**

**PACA** will facilitate a joint bid on behalf of PACA partners if the following qualifications are met. Please remember we cannot joint bid all goods/services submitted for a joint bid.

- Contact the PACA Director or Administrative Analyst at least 60-90 days in advance of the date needed and submit any specifications you may have. If you do not have specifications, contact a vendor, or google the item(s) on the internet to get them. If you have a vendor, please keep in mind the invitation to bid is sent to all Jefferson County Vendors with commodity codes matching the joint bid goods or services.

- The PACA Director or the Administrative Analyst will review your request to make sure PACA can facilitate the joint bid. Upon approval of the joint bid, the information is emailed out to all PACA Partners to gain their interest in participating in the bid.

- If you already know other partners who will be participating in the bid; send the names of the other partners interested in participating in the joint bid to the director. This will help speed up the process.

- If there is enough interest by the deadline date for the poll and the $15,000 requirement by Alabama State bid law is met. The bid will be assigned to a principal buyer within the Purchasing Division to create the bid. Partners showing interest are contacted for their anticipated purchases upon approval of the bid. The principal buyer will communicate with all interested participants to define the specifications and all other aspects of the bid.

- The joint bid partners will be allowed to review the bid before it is released.
Effective Immediately

Refurbished/Remanufactured ink and toner bid awarded to Superior Computers Products LLC has been cancelled. OEM Brands are still available through Rasix Computer Center Inc. Bid Documents have been posted to the website to reflect this changed.

Visit http://paca.jccal.org to view/print the bid documents.

OEM (Brands-HP, Dell, Intel, and more)
Rasix Computer Center Inc./dba/
Academic Supplier
Sumit Shah
3519 Main Street, Ste 401
Chula Vista, CA 91911
P: (800)266-2892
E: sam.shah@rasixinc.com

SUPERIOR COMPUTER PRODUCTS LLC
P.O. BOX 905
TELEVAST, FL 34270
PAUL MARKAS
805.426.4558

FOR ANY QUESTIONS CONTACT:
Regina Mitchell, Administrative Analyst /205.214.8625 /mitchellr@jccal.org
Aleshia Coleman, Buyer/205.325.5957/colemanal@jccal.org
PACA TEAM / pacaservices@jccal.org
At no cost to the County, the Contractor shall be required to provide quarterly, bi-annual, and annual usage reports or reports as requested by Jefferson County Purchasing Division. The reports will include purchase/spend information for; Jefferson County Commission Departments, Jefferson County Commission Entities (EMA, Personnel Board, Sheriff’s Office), and Purchasing Association of Central Alabama partners. Report categories will include, but will not be limited to customer name, date of purchase, item description, quantity, dollar value, aggregate sales to date for each customer, customer savings, and other such information as requested by the Jefferson County Purchasing Division. Excel and PDF are the preferred electronic media for these reports. Failure to provide the requested reports will be deemed as an event of default. Let us see which contracts the PACA partners are utilizing.

“"If you receive an order or quote request from an organization stating they are a PACA Member/Partner, make sure they receive PACA pricing."
For additional information about a rebid or renewal, you may contact the buyer listed above
(see Meet The Teams slide for contact information).

### JUNE BID RENEWALS

<table>
<thead>
<tr>
<th>BID/RFP NO.</th>
<th>BID/RFP NAME</th>
<th>CONTRACT PERIOD</th>
<th>NEW CONTRACT PERIOD</th>
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<tr>
<td></td>
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<td>6/22/2023</td>
<td>6/24/2024</td>
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<td></td>
<td>6/26/2023</td>
<td>6/26/2024</td>
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<tr>
<td>38-22</td>
<td>Fresh Produce Aleshia Coleman, Buyer</td>
<td>6/24/2022</td>
<td>6/24/2023</td>
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JUNE EXPIRING BIDS

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<tr>
<th>Bid No.</th>
<th>New Bid No.</th>
<th>Bid Name</th>
<th>Contract Period</th>
<th>New Contract Period</th>
<th>Buyer</th>
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<tbody>
<tr>
<td>41-22</td>
<td>No Rebid</td>
<td>Disposable Can Liners</td>
<td>06/09/2022 06/08/2023</td>
<td>Contact Vendor for Quotes</td>
<td>Ericka Andrew Buyer</td>
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<tr>
<td>21-20</td>
<td>38-23</td>
<td>Plumbing Supplies</td>
<td>06/22/2022 06/21/2023</td>
<td>06/22/2023 06/21/2024</td>
<td>Joy McDowell</td>
</tr>
</tbody>
</table>

For additional information about a rebid or renewal, you may contact the buyer listed above (see Meet The Teams slide for contact information).
Purchasing Association of Central Alabama/PACA Partners

CITIES

City of Bessemer
City of Birmingham
City of Centerpoint
City of Clanton
City of Clay
City of Fultondale
City of Gardendale
Town of Harpersville
City of Helena
City of Homewood
City of Hoover
City of Hueytown
City of Irondale
City of Jemison
City of Kimberly
City of Leeds
City of Midfield
Town of Morris
City of Mountain Brook
City of Pelham
City of Pinson
City of Pleasant Grove
City of Tarrant
City of Trussville
City of Vestavia Hills
City of Warrior

SCHOOL BOARDS

Alabama School of Fine Arts
Alexander City Schools
Arab City Board of Education
Auburn City Schools
Bibb County Schools
Blount County Board of Education
Bullock County Schools
Calhoun County Schools
Cherokee County Schools
Choctaw County Board of Ed
Clay County Schools
Colbert County Schools
Coosa County Schools
Cullman City Schools
DeKalb County Schools
Dothan City Schools
Escambia County Board of Education
Fairfield Board of Education
Florence City Schools
Gadsden City Board of Education
Greene County School
Haleyville City Schools
Hoover City Board of Education
Jacksonville City Schools
Jefferson County Board of Education
Lamar County Schools
Lauder (B’ham & Bessemer Campus)
Lawson State Community
Legacy Prep Public Charter School
Marengo County Schools
Midfield Board of Education
Mountain Brook Board of Education
Oneonta City Board of Education
Orange Beach City Schools
Pelham Board of Education
Pickens County Board of Education
Phenix City Board of Education
Roanoke City Schools
Russellville City Schools
Sheffield City Schools
St. Clair County Schools
Talladega City Schools
Education Tallapoosa County Schools
Tarrant City Board of Education
Trussville Board of Education
Tuscaloosa County Board of Education
Vestavia Hills Board of Education
Winfield City Schools

FIRE DEPARTMENTS

Centerpoint Fire District
Concord Fire District
Forestdale Fire District
Glennwood Volunteer Fire Department
Indian Ford Fire District
Jefferson County Association of Fire Departments
Minor Heights Fire Department
North Shelby Fire Department
Palmerdale Fire Department
Rocky Ridge Fire/Rescue
Warrior River Fire & Rescue
Center

OTHER ORGANIZATIONS

Birmingham Jefferson Civic Center
Birmingham Public Library
Chilton-Shelby Mental Health Center
da Central Alabama Wellness
CGMH Healthcare Authority
Jefferson County Library Cooperative

Jefferson County 911 Emergency Communications District, Inc.
Jefferson County Economic & Industrial Development Authority
Jefferson County Housing Authority
PACA VENDOR WEBINARS

“PACA VENDORS Meet the PACA PARTNERS”

Tuesdays at 2:00 p.m. via Microsoft Teams

Want to introduce your product or service to a target audience?  
Want to meet a select group of PACA partners  
_(schools, cities, fire dept., etc.)_?
Well, PACA Vendor Webinars are just for you.  
Send your request for a Webinar,  
along with your PowerPoint presentation for review.  
The PACA team will invite the Partners to your webinar presentation.

Let us know when you want to Meet  
the PACA Partners.  
Call or Email us at:  
Regina Mitchell, Administrative Analyst  
205-214-8625  
mitchellr@jccal.org  
or  
Aleshia Coleman, Buyer  
205-325-5957  
colemanal@jccal.org

To view previously recorded webinars on our website:  
https://www.youtube.com/channel/UC4RH91qK5KH917xZ-14NgRg
WE WANT TO HEAR FROM YOU!

We want to know your product needs and how vendors are performing.

From time to time, you will receive a survey from us, and we need your feedback.

PLEASE TAKE THE SURVEYS!

The surveys are very short. So, when you see Survey Monkey take a moment to complete it. This will help us improve the bids and the quality of products & services you receive.

Be on the lookout for vendor performance surveys throughout the year!

“GOT NEWS”

We want to know what’s happening with our PACA Partners!

So please keep us informed and a part of your current news. We will be on the lookout for any information you want to share with the PACA Team.

Please email us at PACAservices@jccal.org.
# PACA TEAM

<table>
<thead>
<tr>
<th>Name</th>
<th>Title/Role</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dr. Michael Matthews, C.P.M.</td>
<td>Purchasing Agent/ Director of PACA</td>
<td><a href="mailto:matthewsm@jccal.org">matthewsm@jccal.org</a></td>
<td>205.325.1412</td>
</tr>
<tr>
<td>Valerie Henderson</td>
<td>Purchasing Coordinator</td>
<td><a href="mailto:hendersonv@jccal.org">hendersonv@jccal.org</a></td>
<td>205.325.8780</td>
</tr>
<tr>
<td>Regina Mitchell</td>
<td>Administrative Analyst/PACA</td>
<td><a href="mailto:mitchellr@jccal.org">mitchellr@jccal.org</a></td>
<td>205.325.8771</td>
</tr>
<tr>
<td>Aleshia Coleman</td>
<td>Buyer/PACA</td>
<td><a href="mailto:Colemanal@jccal.org">Colemanal@jccal.org</a></td>
<td>205.325.5957</td>
</tr>
</tbody>
</table>

# BUYING TEAM

## Principal Buyers

<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charles Lindsey</td>
<td><a href="mailto:lindseyec@jccal.org">lindseyec@jccal.org</a></td>
<td>205.214.8589</td>
</tr>
<tr>
<td>Florencie Patton</td>
<td><a href="mailto:pattonf@jccal.org">pattonf@jccal.org</a></td>
<td>205.714.3747</td>
</tr>
<tr>
<td>Dorothea Robinson</td>
<td><a href="mailto:robinsond@jccal.org">robinsond@jccal.org</a></td>
<td>205.521.7593</td>
</tr>
<tr>
<td>Harriett Bell</td>
<td><a href="mailto:bellh@jccal.org">bellh@jccal.org</a></td>
<td>205.325.8702</td>
</tr>
<tr>
<td>Joy McDowell</td>
<td><a href="mailto:mcdowellj@jccal.org">mcdowellj@jccal.org</a></td>
<td>205.325.5662</td>
</tr>
</tbody>
</table>

## Buyers

<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ericka Andrew</td>
<td><a href="mailto:andrewe@jccal.org">andrewe@jccal.org</a></td>
<td>205.325.8707</td>
</tr>
<tr>
<td>Mashelleous Jones</td>
<td><a href="mailto:jonesmas@jccal.org">jonesmas@jccal.org</a></td>
<td></td>
</tr>
<tr>
<td>Cynthia Mitchell</td>
<td><a href="mailto:mitchellcy@jccal.org">mitchellcy@jccal.org</a></td>
<td>205.325.8710</td>
</tr>
<tr>
<td>Christopher Wilkerson</td>
<td><a href="mailto:wilkersonc@jccal.org">wilkersonc@jccal.org</a></td>
<td>205.325.5382</td>
</tr>
</tbody>
</table>

Visit our website: [http://paca.jccal.org](http://paca.jccal.org)
Email us: PACAservices@jccal.org
Call us: 205.325.5381